



# Decrease Downtime While Optimizing Your Bottom Line

## Leasing Options for the Cooper InVision™ Downtime Reduction System Free-Up Working Capital

### Easier Funding

The Cooper InVision™ lease program allows you to implement a wireless circuit monitoring system without the need for capital funds. You no longer need to postpone implementation due to budget cycles.

### Expense Item

Monthly payments on an operating lease are considered an expense, whereas a loan or capital funds are typically tied up and are difficult to appropriate.

### Avoid the Technology Trap

With rapid and continuous advances in technology, equipment such as your computer system will be out of date in a few years. Leasing this type of equipment allows you to upgrade the system when new technology arrives.

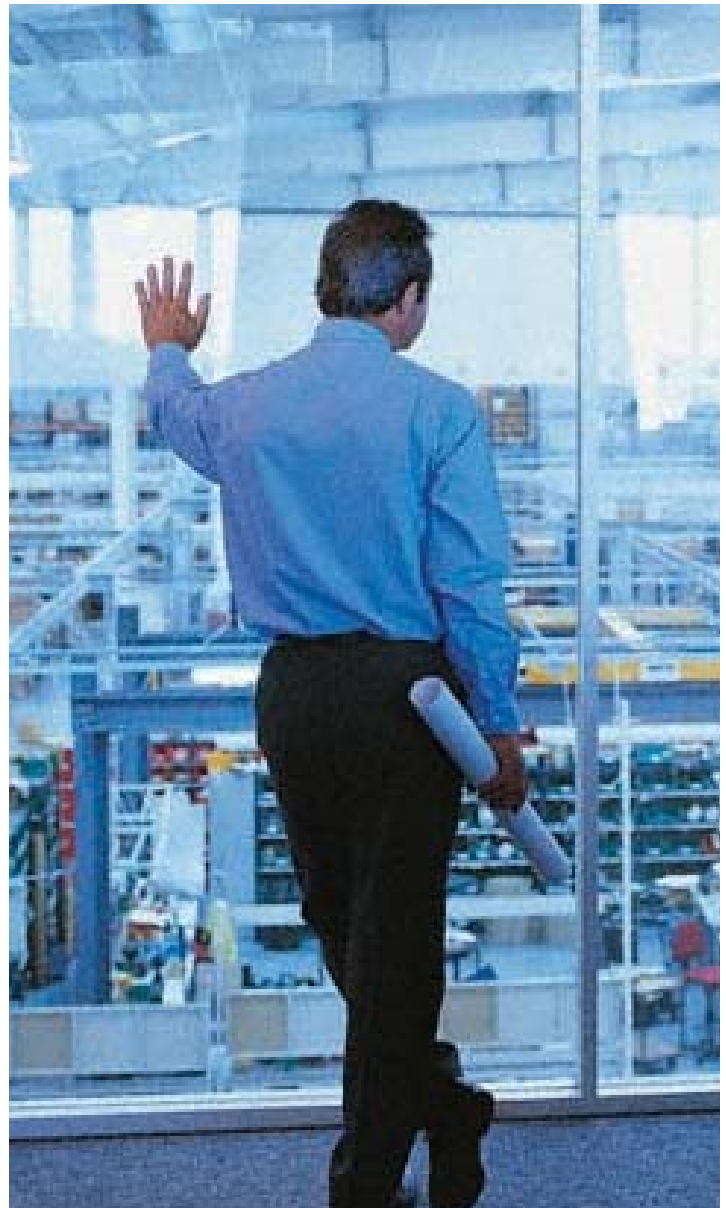
### Rapid Payback

Leasing aligns the cost of the Cooper InVision System with its downtime reduction benefits providing immediate payback results.

### Flexible

With the Cooper Bussmann leasing options, start with a pilot system and expand to a full scale monitoring system. You have the ability to get what you need versus what the budget may allow.

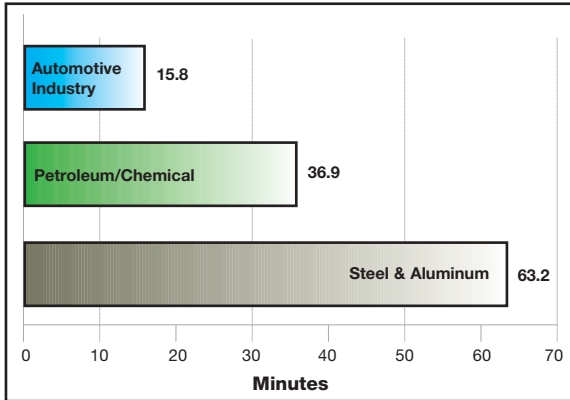
Leases are written through Oliver Allen Leasing, a division of US Bank. Terms and conditions available upon request. Lease rates based on fair market value (FMV). Oliver Allen retains ownership of equipment at end of lease.



# Can You Afford to Wait?

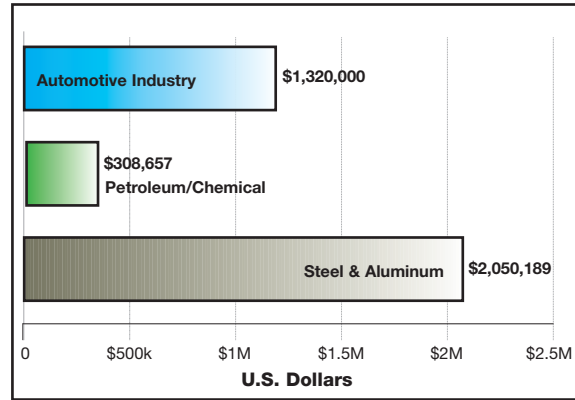
- Reduce downtime and increase the productivity & profitability of your facility.
- Retrofits on existing equipment.
- Trending reports and analysis to identify critical issues.
- Optimize your maintenance & engineering resources.
- Reliable wireless mesh technology.
- Secure data control & access from anywhere.

**Average Length of Downtime per Incident**  
(Time in minutes to identify and replace a blown fuse)



Source: AMG, 2006

**Average Cost of Downtime per Hour**



Sources: AMG, Advanced Technology Services, Inc., Meta Group, 2006

# How the Cooper InVision™ System Saves You Time & Money

**16:30 minutes of downtime**

**Annual Cooper InVision Savings Example:**

Current Process	DT Cost/Hr.	InVision
\$60,000	\$60,000	\$60,000
\$1,000	DT Cost/Min.	\$1,000
10	# of Circuit Failures	10
45:00	Avg. DT/Incident (Min.)	16:30
\$450,000	DT Cost/Yr.	\$163,000

Savings = \$287,000

**0:00 (minutes)** Circuit breaker/fuse opens and transmits maintenance alert

**01:30** Maintenance receives automated phone call with location, part # and PPE

**11:00** Maintenance gathers correct PPE and replacement part and is enroute to the correct location

**11:30** Maintenance arrives with correct part and PPE

**16:30** Maintenance diagnoses problem and replaces fuse or resets circuit breaker

**21:00** Power restored

**45:00** Production continues

**45:00 minutes of downtime using a manual process**

According to research it takes on average 11 minutes to notify maintenance of a circuit failure. (Source: AMG, 2006)

Does maintenance know the following before they arrive?

- Where is the open circuit?
- Is it a fuse or circuit breaker?
- Which fuse part number do I bring?
- Do I have it in stock?
- What PPE do I need?

According to research it takes on average 24 minutes to locate and troubleshoot an open circuit. (Source: AMG, 2006)

Power restored (if maintenance has the correct part number with them)

The Cooper InVision™ Downtime Reduction System can reduce your downtime, save you money and improve electrical safety.

To learn more, consult a Cooper Bussmann representative by phone at [866-436-7870](tel:866-436-7870) or by e-mail at [invisionsales@cooperbussmann.com](mailto:invisionsales@cooperbussmann.com).

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